

CREDIT OPINION

5 April 2024

Update



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RATINGS

Scotiabank Peru S.A.A.

Domicile	Lima, Peru
Long Term CRR	A3
Туре	LT Counterparty Risk Rating - Fgn Curr
Outlook	Not Assigned
Long Term Debt	Not Assigned
Long Term Deposit	Baa1
Туре	LT Bank Deposits - Fgn Curr
Outlook	Stable

Please see the <u>ratings section</u> at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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Scotiabank Perú S.A.A.

Update to credit analysis

Summary

<u>Scotiabank Perú S.A.A.</u>'s (Scotiabank) baa2 Baseline Credit Assessment (BCA) is in line with bank's solid and recurring earnings generation that supports its sound and high capital base. The ratings also incorporate the bank's asset-risk profile, which reflects its higher exposure to commercial lending but also riskier small and medium-sized enterprises (SMEs) and credit cards. Scotiabank also benefits from a strong access to core retail deposit funding.

Scotiabank's Baa1 deposit ratings incorporate our assessment of a high likelihood of affiliate support from its parent bank <u>Bank of Nova Scotia</u> (BNS, Aa2/Aa2 stable, a3¹).

Exhibit 1
Rating Scorecard - Key financial ratio
Scotiabank's data as of December 2023



For the problem loan and profitability ratios, we review the latest three year-end ratios, as well as the most recent intra-year ratio, where applicable, and base our starting point ratio on the weaker of the average of this period and the latest figure. For the capital ratio, we use the latest figure. For the funding structure and liquid asset ratios, we use the latest year-end figures. Source: Moody's Financial MetricsTM

Credit strengths

- » High capital helps shield the balance sheet against unexpected losses.
- » Access to core cheap deposits and use of term debt support stable funding and liquidity.
- » Core earnings are supported by a resilient net interest margin

Credit challenges

- » Maintenance of stable asset quality and efficiency
- » Risks related to political, climate and social shocks remain, challenging private consumption and investments, constraining Peru's economic activity and limiting consumer and business confidence.

Outlook

The stable outlook reflects the stable outlook on parent bank BNS.

Factors that could lead to an upgrade

Upward pressure on Scotiabank's deposit ratings is more limited because they already benefit from a one-notch uplift related to its ownership by BNS. Scotiabank's BCA could be upgraded if it posts a significant recovery in its asset risk and profitability, while maintaining high capital.

Factors that could lead to a downgrade

Scotiabank's BCA and supported ratings could face downward pressure if the bank experiences material deterioration of its asset quality or if its capitalization weakens significantly.

Key indicators

Exhibit 2 Scotiabank Perú S.A.A. Scotiabank Perú S.A.A. (Consolidated Financials) [1]

12-23 ²	12-22 ²	12-21 ²	12-20 ²	12-19 ²	CAGR/Avg. 3
72,621.0	75,636.3	78,883.8	80,004.1	76,314.8	(1.2) 4
19,613.5	19,833.8	19,805.6	22,117.1	23,048.2	(4.0) 4
10,993.0	10,357.7	10,141.8	9,087.2	8,807.3	5.7 ⁴
2,969.0	2,716.1	2,546.3	2,512.1	2,659.9	2.8 4
3.7	3.5	3.3	4.7	3.0	3.7 ⁵
14.6	13.3	13.5	14.2	14.4	14.0 ⁶
13.7	14.9	14.0	18.0	13.9	14.9 ⁵
4.8	4.4	4.0	5.1	6.1	4.9 ⁵
3.3	3.7	3.4	5.0	6.0	4.3 ⁶
1.1	1.9	1.3	0.3	2.0	1.3 ⁵
42.7	40.0	45.0	38.1	36.9	40.5 ⁵
19.1	22.5	21.7	22.9	24.0	22.0 ⁵
23.7	21.0	25.0	33.4	28.6	26.3 ⁵
123.4	135.0	123.7	113.1	120.3	123.1 ⁵
	72,621.0 19,613.5 10,993.0 2,969.0 3.7 14.6 13.7 4.8 3.3 1.1 42.7 19.1 23.7	72,621.0 75,636.3 19,613.5 19,833.8 10,993.0 10,357.7 2,969.0 2,716.1 3.7 3.5 14.6 13.3 13.7 14.9 4.8 4.4 3.3 3.7 1.1 1.9 42.7 40.0 19.1 22.5 23.7 21.0	72,621.0 75,636.3 78,883.8 19,613.5 19,833.8 19,805.6 10,993.0 10,357.7 10,141.8 2,969.0 2,716.1 2,546.3 3.7 3.5 3.3 14.6 13.3 13.5 13.7 14.9 14.0 4.8 4.4 4.0 3.3 3.7 3.4 1.1 1.9 1.3 42.7 40.0 45.0 19.1 22.5 21.7 23.7 21.0 25.0	72,621.0 75,636.3 78,883.8 80,004.1 19,613.5 19,833.8 19,805.6 22,117.1 10,993.0 10,357.7 10,141.8 9,087.2 2,969.0 2,716.1 2,546.3 2,512.1 3.7 3.5 3.3 4.7 14.6 13.3 13.5 14.2 13.7 14.9 14.0 18.0 4.8 4.4 4.0 5.1 3.3 3.7 3.4 5.0 1.1 1.9 1.3 0.3 42.7 40.0 45.0 38.1 19.1 22.5 21.7 22.9 23.7 21.0 25.0 33.4	72,621.0 75,636.3 78,883.8 80,004.1 76,314.8 19,613.5 19,833.8 19,805.6 22,117.1 23,048.2 10,993.0 10,357.7 10,141.8 9,087.2 8,807.3 2,969.0 2,716.1 2,546.3 2,512.1 2,659.9 3.7 3.5 3.3 4.7 3.0 14.6 13.3 13.5 14.2 14.4 13.7 14.9 14.0 18.0 13.9 4.8 4.4 4.0 5.1 6.1 3.3 3.7 3.4 5.0 6.0 1.1 1.9 1.3 0.3 2.0 42.7 40.0 45.0 38.1 36.9 19.1 22.5 21.7 22.9 24.0 23.7 21.0 25.0 33.4 28.6

[1] All figures and ratios are adjusted using Moody's standard adjustments. [2] Basel II; LOCAL GAAP. [3] May include rounding differences because of the scale of reported amounts. [4] Compound annual growth rate (%) based on the periods for the latest accounting regime. [5] Simple average of periods for the latest accounting regime. [6] Simple average of Basel II periods.

Sources: Moody's Ratings and company filings

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

Profile

Scotiabank Perú S.A.A. (Scotiabank) offers various commercial and retail banking services, as well as specialized financial services to individuals, micro businesses, SMEs and large companies. In Peru, Scotiabank held market shares of 15% in terms of loans and 12% in terms of deposits as of December 2023, and reported total consolidated assets of PEN72.6 billion (\$19.6 billion).

Scotiabank was formed by the integration of Banco Sudamericano with Banco Wiese Sudameris in 2006. In March 2019, Scotiabank acquired Banco Cencosud S.A. from Cencosud Perú, a subsidiary of the retail conglomerate <u>Cencosud S.A.</u> (Baa3 positive), and transformed it from a bank to a *caja rural* renamed Caja Rural de Ahorro y Crédito Cencosud Scotia Perú S.A. (Caja Cencosud Scotia Perú).

Scotiabank's shares are listed on the Lima Stock Exchange (ticker: SCOTIAC1). The bank operates as a subsidiary of Canada's Bank of Nova Scotia (BNS), which indirectly owns 99.31% of its total share capital.

Detailed credit considerations

Asset-quality remains stable, ample reserves still an important mitigant

We expect Scotiabank's asset quality to improve over the next 12 months as the bank plans to to prioritize capital allocation among its most profitable client segments. The consumer and mortgage segments jointly represent more than a third of the total loan book (20% and 22%, respectively) with the remainder focused on commercial loans, as of December 2023. Lower-risk large corporate loans accounted for 26% of total loans as of December 2023.

Moreover, the probability of a strong El Niño phenomenon has fallen over the past four months of 2023, which will likely limit severe infrastructure damage and major disruptions to business continuity. Still, risks remain for temporary bad weather conditions in certain regions and business sectors, such as agriculture and fishing. We expect, however, that a gradual economic recovery anticipated for 2024 and fewer uncertainties on the political front will sustain gradual improvement in loan quality indicators over the next quarters.

Scotiabank's 90+ days past due (problem) loans increased 22 basis points to 3.75% of gross loans as of December 2023, compared to December 2022, and above the 35 as of December 2019. The increase was related to higher delinquencies in the consumer and SMEs segments, although the ratio decreased in the large corporate segment. Scotiabank's problem loan is only slightly below the Peruvian banking system's 3.69%.

The bank maintains ample loan loss reserves at 7.4% of gross loans as of December 2023. We expect this level of coverage to mitigate any potential further deterioration.

Capital remains strong

Scotiabank's ratings are underpinned by its strong capitalization, which is the second highest among rated Peruvian banks. Going forward, we expect capitalization will remain sound, supported by the bank's core earnings generation.

The bank's capitalization ratio, measured as tangible common equity/fully adjusted consolidated risk-weighted assets (RWA), was 14.6% as of December 2023, which provides a strong buffer against asset risks and unexpected losses. The bank's capitalization increased from an average 13.4% in 2022 and 2021.

Core earnings benefit from ample interest and fee income

Scotiabank's franchise has generated strong bottom-line results, driven by interest and fee income. A combination of well-diversified deposits and borrowings from its parent ensure competitive funding costs. In 2024, the Peruvian banking sector is anticipated to experience a reduction in credit cost pressures due to a lower probability of a robust El Niño event and early indications of an economic rebound. The largest banks in Peru are expected to maintain strong profitability and earnings generation, underpinned by stable margins and ongoing cost-efficiency measures. These measures encompass technology investments and the optimization of the branch network.

During 2023, Scotiabank's net income fell to 1.1% of tangible assets, from 1.9% as of December 2022, as a result of a strong 92% increase in provisioning expenses related to a proactive measure to mitigate portfolio deterioration through voluntary provisions. Net income of PEN789 million was also affeced by an extraordinary impairment of PEN215 million related to the acquisition of Banco

Cencosud S.A.'s remaining intangibles. The higher costs limited the benefits from a higher NIM, at 4.8% in 2023 from 4.4% at 2022, although this improvement was mainly due to a lower loan balance.

During the last quarter of 2023, Scotiabank was the only bank among the four largest banks in Peru to expand its bottom-line results, to 1.7% in Q4 from 0.9% the previous quarter, on lower interest expenses, higher investment income and sound operating cost controls. If we add back the extraordinary impairment, Scotiabank's net income to tangible asset falls to 0.4% during the last quarter of 2023.

Large deposit base will remain a comparative strength

Scotiabank benefits from a large and growing base of granular, retail and low-cost deposits, which allow the bank to maintain low reliance on market funds and contain further increases on the funding costs.

The bank's stable funding profile reflects its strong access to customer deposits as Peru's fourth-largest deposit taker and its good access to market funding from its parent, BNS. Market funding represented 19.1% of tangible banking assets as of December 2023, below its 22.1% average in 2018-21.

Historically, about half of Scotiabank's deposits come from individuals, limiting the bank's exposure to less-reliable and more cost-sensitive institutional deposits. In addition, its high dependence on US dollar-denominated deposits has fallen, reducing the bank's balance-sheet currency mismatches and leaving it less dependent on central bank currency swaps.

Liquid banking assets have decreased to normal levels after high growth in 2020-2021 because of an atypical increase in the total liquidity of the financial system resulting from the economic measures established by the government.

Liquid assets totaled 23.7% of the bank's tangible banking assets as of December 2023, which was lower than that of its peers and well below its peak on December 2020, when it was 33.4%. The bank's liquid resources are invested in high-quality instruments, including cash, Peruvian central bank papers and interbank deposits.

Scotiabank's BCA would be affected by deterioration of Peru's economic institutions, that sustain its Moderate (+) Macro Profile

Peru's Moderate (+) Macro Profile benefits from a long-standing track record of macroeconomic stability and market-friendly policies. Solid economic fundamentals, absence of major macroeconomic imbalances and robust economic institutions have provided a strong and stable environment that supports the country's investment-driven economy.

Social and political risks have intensified, threatening, over the next few years, a deterioration in institutional cohesion, governability, policy effectiveness and economic strength through successive governments. While the social unrest following the removal of the former President threatens to weaken the strength of Peru's institutions and governance, Moody's expects that Peru will maintain robust economic institutions that have provided a supportive business environment for the country's banking system. The Moderate (+) Macro Profile assessment will deteriorate if institutional strength weakens because of policies that disrupt the status quo of the central bank, the local regulator or the Ministry of Finance.

ESG considerations

Scotiabank Peru S.A.A.'s ESG credit impact score is CIS-2

Exhibit 3

ESG credit impact score



Source: Moody's Ratings

Scotiabank Peru's **CIS-2** indicates that ESG considerations do not have a material impact on the rating to date. The bank faces neutral-to-low governance risk, reflecting its strong corporate governance practices and an overall conservative risk appetite in line with that of its parent entity.

Exhibit 4
ESG issuer profile scores



Source: Moody's Ratings

Environmental

Scotiabank Peru faces moderate exposure to environmental risks, primarily because of its portfolio exposure to carbon transition risks as a universal bank. In line with peers and its parent entity, the bank is facing mounting business risks and stakeholder pressure to meet more demanding carbon transition targets.

Social

Scotiabank Peru faces high industrywide social risks related to product mis-selling, regulatory and litigation risk, requiring the bank to meet high compliance standards. High cyber and personal data risks are mitigated by technology investments and intensive planning focused on threat prevention and detection in line with the group's strategy. Opportunities from financial inclusion are reflected in a better-than-industry average exposure to demographic and societal trends.

Governance

Scotiabank Peru faces low governance risks and its risk management framework and corporate governance are in line with industry practices. Because Scotiabank Peru is owned by Bank of Nova Scotia, we have aligned the subsidiary's board structure, policies and procedures scores with those of its parent, given the bank's strategic importance and public affiliation to the parent, the parent's oversight of its subsidiary board and the regulated nature of both entities. Scotiabank Peru has also demonstrated to have a prudent and stable financial strategy in line with other subsidiaries of the group.

ESG Issuer Profile Scores and Credit Impact Scores for the rated entity/transaction are available on Moodys.com. In order to view the latest scores, please click here to go to the landing page for the entity/transaction on MDC and view the ESG Scores section.

Support and structural considerations

Affiliate support

Scotiabank's ratings reflect a high likelihood of affiliate support from the parent bank, BNS, which generates one notch of uplift in its Adjusted BCA to baa1. Our assessment reflects the bank's relevant contribution to its parent's earnings in the region and its strategic importance to BNS as a regional hub as part of the parent's focus on Pacific Alliance countries.

Government support considerations

There is a moderate likelihood of government support for Scotiabank's deposits and senior unsecured debt because of its sizable deposit market share, high visibility in the Peruvian market and the systemic consequences of an unsupported failure. Financial dollarization limits the Peruvian central bank's capacity to act as a true lender of last resort.

We do not incorporate government support into Scotiabank's subordinated debt rating because these instruments are likely to bear losses in the event of a failure.

Counterparty Risk (CR) Assessment

Scotiabank's CR Assessment is positioned at A3(cr) and P-2(cr)

The CR Assessment of A3(cr) is one notch above Scotiabank's Adjusted BCA of baa1, based on our view that senior obligations represented by the CR Assessment will more likely be preserved than senior unsecured debt to minimize losses, avoid the disruption of critical functions and limit contagion.

Counterparty Risk Ratings (CRRs)

Scotiabank's local- and foreign-currency CRRs are positioned at A3/P-2

The bank's CRRs are positioned one notch above its Adjusted BCA of Baa1 and one notch above the bank's deposit rating, reflecting our view that BNS will support the bank's CRR obligations in a time of stress.

Methodology and scorecard

About Moody's Bank Scorecard

Our scorecard is designed to capture, express and explain in summary form our Rating Committee's judgment. When read in conjunction with our research, a fulsome presentation of our judgment is expressed. As a result, the output of our scorecard may materially differ from that suggested by raw data alone (though it has been calibrated to avoid the frequent need for strong divergence). The scorecard output and the individual scores are discussed in Rating Committees and may be adjusted up or down to reflect conditions specific to each rated entity.

Rating methodology and scorecard factors

Exhibit 5

Scotiabank Perú S.A.A.

MACRO FACTORS						
WEIGHTED MACRO PROFILE MODERAT	ΓΕ 100%					
FACTOR	HISTORIC RATIO	INITIAL SCORE	EXPECTED TREND	ASSIGNED SCORE	KEY DRIVER #1	KEY DRIVER #2
Solvency						
Asset Risk						
Problem Loans / Gross Loans	3.7%	baa2	\leftrightarrow	baa3	Sector concentration	Expected trend
Capital						
Tangible Common Equity / Risk Weighted Assets (Basel II)	sk Weighted Assets 14.6% a3 ↔ ba		baa1	Stress capital resilience	Expected trend	
Profitability						
Net Income / Tangible Assets	1.1%	baa2	\leftrightarrow	baa1	Earnings quality	Expected trend
Combined Solvency Score		baa1		baa2		
Liquidity						
Funding Structure						
Market Funds / Tangible Banking Assets	19.1%	baa2	\leftrightarrow	baa2	Deposit quality	Extent of market funding reliance
Liquid Resources						
Liquid Banking Assets / Tangible Banking Assets	23.7%	baa3	\leftrightarrow	baa3	Quality of liquid assets	Stock of liquid assets
Combined Liquidity Score		baa2		baa2		
Financial Profile				baa2		
Qualitative Adjustments				Adjustment		
Business Diversification	ification 0					
Opacity and Complexity	0					
Corporate Behavior				0		
Total Qualitative Adjustments				0		
Sovereign or Affiliate constraint				Baa1		
BCA Scorecard-indicated Outcome - Range				baa1 - baa3		
Assigned BCA	baa2					
Affiliate Support notching				1		
Adjusted BCA				baa1		

INSTRUMENT CLASS	LOSS GIVEN FAILURE NOTCHIN	ADDITIONAL G NOTCHING R	PRELIMINARY ATING ASSESSMENT	GOVERNMENT SUPPORT NOTCHING	LOCAL CURRENCY RATING	FOREIGN CURRENCY RATING
Counterparty Risk Rating	1	0	a3	_	A3	A3
Counterparty Risk Assessment	1	0	a3 (cr)	-	A3(cr)	
Deposits	0	0	baa1	-	Baa1	Baa1

^[1] Where dashes are shown for a particular factor (or sub-factor), the score is based on non-public information. Source: Moody's Ratings

Ratings

Exhibit 6

Category	Moody's Rating
SCOTIABANK PERU S.A.A.	
Outlook	Stable
Counterparty Risk Rating	A3/P-2
Bank Deposits	Baa1/P-2
Baseline Credit Assessment	baa2
Adjusted Baseline Credit Assessment	baa1
Counterparty Risk Assessment	A3(cr)/P-2(cr)
PARENT: BANK OF NOVA SCOTIA	
Outlook	Stable
Counterparty Risk Rating	Aa2/P-1
Bank Deposits	Aa2/P-1
Baseline Credit Assessment	a3
Adjusted Baseline Credit Assessment	a3
Counterparty Risk Assessment	Aa2(cr)/P-1(cr)
Issuer Rating	A2
Senior Unsecured	Aa2
Junior Senior Unsecured	A2
Junior Senior Unsecured MTN	(P)A2
Subordinate -Dom Curr	Baa1
Jr Subordinate	Baa1 (hyb)
Pref. Stock Non-cumulative	Baa3 (hyb)
Pref. Shelf Non-cumulative	(P)Baa3
Commercial Paper	P-1
Other Short Term	(P)P-1
Source: Moody's Ratings	

Source: Moody's Ratings

Endnotes

1 The bank ratings shown in this report are the bank's deposit rating, senior unsecured debt rating (where available) and BCA.

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